Session #2: Leadership can be learned  
Friday, February 14th, 2014

Activity: Are leaders born or made?  
“Great Man” Theories: “Great leaders are born, not made.”  
• Great leaders are born, not made.”  
  • Right person emerges for the job  
• Examples:  
  • Mahatma Gandhi  
  • Abraham Lincoln  
  • Julius Caesar

Trait Theories  
• Similar to “Great Man” Theories  
• Assume that people inherit certain qualities and traits that make them better suited to leadership  
• Trait theories often identify particular personality or behavioral characteristics shared by leaders  
  • Examples:  
    • Extraversion, self-confidence, and courage are all traits that could potentially be linked to great leaders

Human Capacities for Leadership  
• Thinking  
  • Leader must gather and sort information to create intelligence  
• Seeing  
  • Leadership requires vision  
• Feeling  
  • Empathy  
• Listening  
  • Listening to constituencies and self  
• Speaking  
  • Communication  
• Walking  
  • “Walking the walk”  
• Fitness  
  • Leadership requires endurance (physical, mental, emotional)

What can you do to make yourself into a great leader?  
• Know yourself  
• Get experience  
• Be uncomfortable  
• Find a mentor  
• Seek feedback/coaching  
• Tap into veterans’ advice  
• Stay hungry

How will you use these skills in your leadership journey?
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Draw the ultimate leader: